

WE ARE HIRING

INTERNATIONAL SALES SPECIALIST

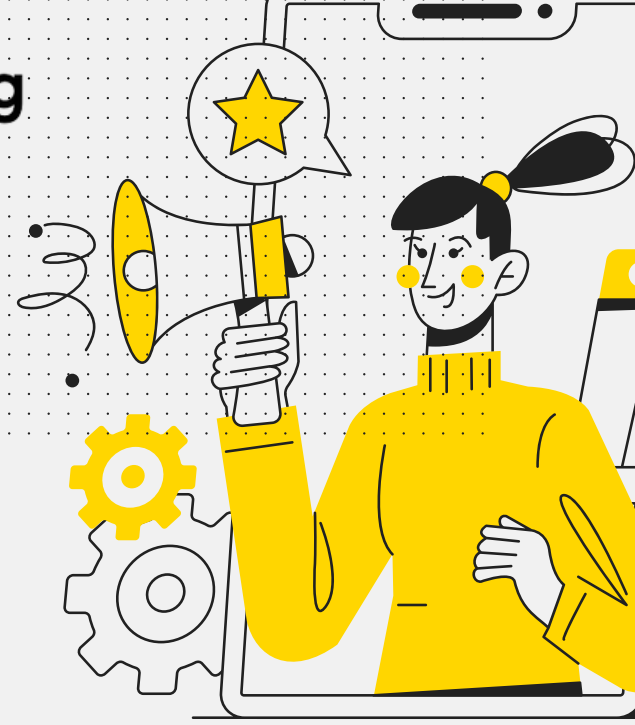
JOB DESCRIPTION

Ready to Raise your Game !

Codeyoung is a fun, lively, fast paced and one of the swiftest growing EdTech companies. At Codeyoung, we look for people who will show up as their whole self because we value diversity and inclusion, people who are ambitious, growth focused, as well as people who enjoy fun and maybe even a little weirdness. So be sure to check on whether you're aligned with our company values and culture. If you think you can see yourself delivering WOW as a member of the Codeyoung family, then check out the job description below.

COMPANY CULTURE IS AT OUR CORE

Our 10 core values are more than just words, they're a way of life. We know that companies with a strong culture & a higher purpose perform better in the long run



DO OUR VALUES SPEAK TO YOU

- Deliver wow through service
- Embrace and drive change
- Create fun and friendly work environment
- Be adventurous, creative and open-minded
- Pursue growth and learning
- Build open and honest relationships with communication
- Build a positive team and family spirit
- Do more with less
- Be passionate and determined
- Be humble

What WE EXPECT OF YOU

- Any Bachelor's or master's degree
- Excellent communication skills, listening skills, presentation skills, and customer service skills
- Learning attitude, enthusiasm and diligence

Perks of working with us:

- **A friendly and welcoming work environment that encourages collaboration and teamwork**
- **Motivating and nurturing leadership that supports your growth and development**
- **Engaging and challenging work that will help you develop new skills and advance your career**
- **Performance appraisal every three months with opportunities for salary hikes and promotions**
- **Good growth opportunities with 4x growth compared to any other company**
- **Interesting, and challenging work environment**
- **Control over the role**

WHAT WILL YOU DO

- As an International Sales Specialist, you'll be the **voice of our company**, communicating with customers and potential customers to drive revenue and build lasting relationships. You'll be a key player on our team, responsible for making outbound calls, following up on leads, and identifying sales opportunities
- But you'll be more than just a salesperson – **you'll be a problem solver**, too. You'll listen carefully to customers' needs and concerns, answering their questions and providing additional information via email. You'll keep up with product and service updates, using your knowledge to explain and demonstrate the features and benefits of our offerings
- You'll be a **master of relationship-building**, creating and maintaining a database of current and potential customers. You'll stay informed about competing products and services, using your expertise to upsell and cross-sell our offerings
- But your work doesn't stop there. You'll also be a **researcher and a strategist**, qualifying new leads and closing sales to achieve our ambitious sales targets. With your skills and dedication, you'll help our company reach new heights of success and make a lasting impact in the world of sale

COME LET'S GROW TOGETHER