



JOB DESCRIPTION

About Us

Edufyi is a forward-thinking EdTech company dedicated to transforming education by providing students with high-quality learning experiences. Our mission is to empower learners with the skills and knowledge necessary to excel in their chosen domains. We offer flexible online learning, tailored to meet the unique needs of our students, with a strong emphasis on real-world projects and placement assistance. With experienced mentors and a curriculum designed to ensure success, Edufyi is the ideal platform for those looking to advance their careers in today's competitive job market.

Position Title: Client Acquisition Executive

Location: Bangalore (On-site)

Website :- <https://www.edufytechsolutions.com/>

Position Type: Internship (3 months) leading to a Full-Time Employee

Stipend:

- **Internship:** CTC (₹10,000 fixed + ₹10,000 incentives)
- **Post-Internship:** CTC 7 LPA (₹4.5LPA + ₹2.5LPA incentives)

Training Period: 10 days (Unpaid)



Role and Responsibilities:

- Conduct market research to identify potential clients and business opportunities.
 - Assist in the development and implementation of strategic plans. Work closely with the sales and marketing team s to create and deliver pitches.
 - + Build and maintain strong relationships with clients and partners.
 - + Achieve and exceed set targets for development.
 - + Provide feedback to the management team on market trends and customer needs.
- Contribute to the growth and success of Edufyi by driving sales and expanding the company's client base.

Skills and Qualifications:

- Currently pursuing or recently completed a degree in any field.
- Strong communication and interpersonal skills.
- Proactive, self-motivated, and able to work independently.
- Ability to understand and articulate technical concepts.
- A passion for education and a strong desire to help others succeed.
- Prior experience in sales, marketing, or business development is a plus but not required.



Work Culture:

- 5-day workweek to ensure continuous growth and learning.
- Daily incentives and cashbacks to reward your hard work and dedication.
- Friendly and collaborative work environment where everyone's ideas are valued.
- Office hours from 11 AM to 8 PM, allowing for a healthy work-life balance.
- Regular team-building activities and opportunities to socialize with colleagues.

Interview Rounds: [CAMPUS DRIVE]

- GD Round
- HR Round (final)

Interview Rounds: [INDIVIDUALS]

- Telephonic Round
- HR Round (final)



+91922200010



www.elythraedufyitechsolutions.com



HR - 2nd Floor, Bangalore



<https://elythraedufyitechsolutions.com>