



## JOB DESCRIPTION

### **ABOUT US : Transform lives through learning anywhere.**

At Skillumni, we believe education has the power to transform lives. Our platform provides expert-led courses, interactive learning experiences, and flexible access to quality education, helping learners acquire new skills, advance their careers, and achieve their goals anytime, anywhere. Whether you're a student, professional, or lifelong learner, Skillumni.com empowers you to unlock your full potential and build a brighter future. Join us in revolutionizing education!

### **Job Overview / Designation : - Business Development Intern**

We are looking for a driven Business Development Intern to fuel revenue growth, build and manage strategic partnerships, and expand our market footprint. The role focuses on executing business development strategies, engaging key stakeholders, and identifying new growth opportunities. The ideal candidate is proactive, performance-driven, and enthusiastic about contributing to scalable growth in the edtech space.

### **Roles and Responsibilities of a Business Development Intern**

- Drive revenue growth through lead generation, prospecting, and client acquisition
- Identify and develop new business opportunities and strategic partnerships
- Build and maintain strong relationships with clients and key stakeholders
- Present, promote, and negotiate products or services to meet business targets
- Collaborate with internal teams to execute growth and market expansion strategies
- Track sales performance, market trends, and prepare regular reports



## Skills Preferred:

- Excellent communication and presentation skills
- Strong persuasion and negotiation abilities
- Strategic thinking with effective problem-solving skills
- High resilience and adaptability in dynamic environments
- Ability to collaborate effectively within cross-functional teams
- Proven capability in convincing prospects and closing deals

## Eligibility Criteria :

The role is open to graduates and postgraduates, preferably from business, marketing, sales, or related fields. Prior experience in sales, business development, or marketing is an added advantage but not mandatory. Candidates should have strong communication skills, a proactive attitude, and the ability to work in a target-driven environment.

## Inter view Process :

Group Discussion (GD)

## Compensation & Benefits :

Salary: ₹ 3 LPA – ₹ 6 LPA+ Performance-Based Incentives

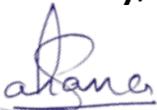
Probation Period: **4-6 months.**

Stipend During Probation: ₹15,000 Per month + ₹10,000 incentives .

## Additional Benefits :

Growth opportunities, learning & development programs, and a dynamic work environment.

Sincerely,



**Sahana.B.N**  
HR Executive

## Contact Us

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